

ARN Email Counts By State

<u>State</u>	<u>L&H Agents</u>	<u>Registered Reps</u>	<u>P&C Agents</u>
Alabama	6835	1477	1454
Arizona	5709	2721	1449
Arkansas	6757	1998	1785
California	35981	15766	13332
Colorado	6464	3437	2227
Connecticut	5512	3532	2321
Delaware	1459	442	155
District of Columbia	908	448	263
Florida	31011	15544	12438
Georgia	14901	8091	6609
Idaho	5988	1598	674
Illinois	3821	9532	7694
Indiana	16467	4654	4448
Iowa	10911	2654	1101
Kansas	6878	2231	2339
Kentucky	4981	1775	1440
Louisiana	9788	1871	1325
Maine	813	339	197
Maryland	5569	2013	1651
Massachusetts	8771	4422	2773
Michigan	15911	5811	2992
Minnesota	10011	2554	2332
Mississippi	9511	1966	2011
Missouri	8819	2531	1882
Montana	377	332	155
Nebraska	4556	1215	1021
Nevada	5786	688	552
New Hampshire	887	988	759
New Jersey	10881	6008	5786
New Mexico	5766	5008	3665
New York	15909	7611	6985
North Carolina	13198	552	331
North Dakota	3788	610	451
Ohio	22695	3566	3655
Oklahoma	4779	1945	2213
Oregon	2981	1433	870
Pennsylvania	14976	8012	9966
Rhode Island	1881	489	554
South Carolina	6675	1121	1448
South Dakota	1951	344	297
Tennessee	8791	3443	2489
Texas	36911	18122	19444
Utah	2588	1655	1021
Vermont	495	189	148
Virginia	8901	2386	1654
Washington	3911	1789	1581
West Virginia	3987	332	551
Wisconsin	6812	2901	1783
Wyoming	989	339	208
Total	424247	168485	142479